

**From:** Lee Hardeman <leeh@lhcb.com>  
**To:** <Secretary@FMC.gov>  
**Date:** 9/24/04 9:40AM  
**Subject:** Elimination of NVO tariff publishing

I am a principal in USA Shipping, LLC, a licensed OTI (NVO). I am strongly in favor of elimination of tariff publishing for NVO's. This is a gross waste of time, effort, and money. None of our customers refer to our tariff - they and we obtain "spot rates" based on current conditions. We are then required to publish this rate that no one will probably ever see or use again.

Further, I oppose the petitions by UPS, BAX, and others requesting approval of service contracts, especially those requiring a certain size. This is highly discriminatory against smaller companies like ours, and it gives the larger NVO's an unnecessary and unfair advantage. Moreover, elimination of tariff publishing will allow all NVO's to serve shippers better.

Thank you for the opportunity to express my views.  
Sincerely,

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